

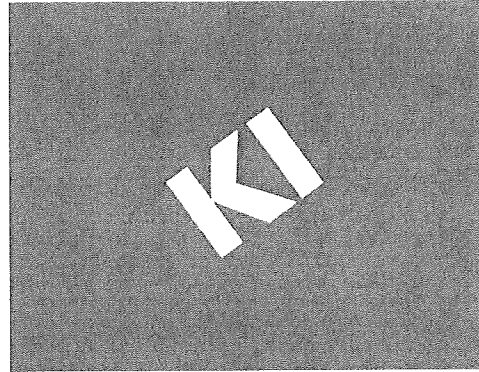
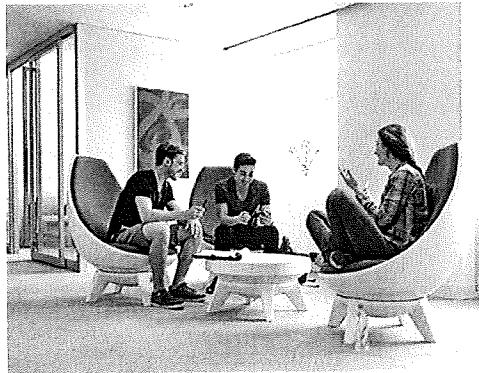
QUOTATION

CREATED 1/15/2016 | REVISED 2/23/2016 | Valid Through 4/14/2016

Las Positas College: Library Power Ups Quote Number: 16CAM-293248/C

KI is pleased to present the enclosed quotation. The following items are included:

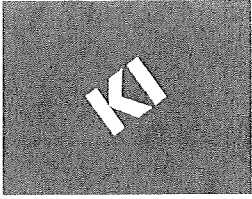
- Detailed PO requirements
- Quote Summary
- Itemized Quote
- Product Options



Sales Team:

Jessica Gelin | Sales Rep | jessica.gelin@ki.com | (510) 593-3597

Carrie Manos | Inside Sales Specialist | carrie.manos@ki.com | 855-853-8646



QUOTATION

Final Considerations:

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:
KI
1330 Bellevue Street
Green Bay, WI 54302
2. The following items must be included on all purchase orders:
 - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
 - Ship To Information: complete legal name, address, contact name, contact phone number
 - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
 - Issue Date: date the purchase order was issued
 - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
 - Purchase Order Total: total of all items and services included on the purchase order
 - Authorization: signature of authorized purchasing agent or buying entity
 - Order Details: reference a fully optioned KI quote (ex: 11KGGH-85432) or include all the information listed below
 - Quantity of each item
 - Complete model number, including all finish and option information (by line item)
 - Net purchase price (by line item)
 - Extended net purchase price (all line items)
 - Any additional applicable charges (ex: installation and/or delivery charges)
 - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.
4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.

Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at www.KI.com/terms

Prepared by Carrie Manos

"Reference Only"

Market Code: 1=1=University & College

Opportunity #: 293248

Quote Filename: Las Positas College: Library Power Ups -
16CAM-293248

Proj Num - 16CAM-293248/C
Model Opt: Y GSA: N
Proj Totals: Y
Pricing Selection: Net Only

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Sales Rep

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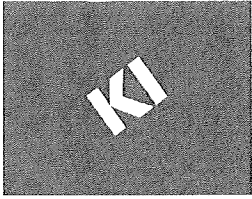
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Las Positas College: Library Power Ups

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CREATED 1/15/2016

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Valid Through 4/14/2016

PRODUCT TOTALS	\$7,954.80
Other- See Quote Details	\$0.00
GRAND TOTAL	\$7,954.80

**KI Offers A Lease Finance Option For All of Your Furniture Needs.
Contact Us For A Quote.**

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Requested Delivery Date

To be Determined

Sold To

Las Positas College
3000 Campus Hill Drive
Livermore, CA 94551

P. (925) 424-1010 F. (925) 443-0742
Customer # 0

End User

Las Positas College
3000 Campus Hill Drive
Livermore, CA 94551

P. (925) 424-1010 F. (925) 443-0742
End User # 0

Ship To

To be Determined

Installation

Golden PMI
4441 Enterprise Street
Fremont, CA 94538


P. (510) 498-4428 F. (510) 498-5934
Vendor # 30097

Client Notes:

Changes in fabrics, finishes, and quantities may affect pricing
Freight included
Installation included
Applicable taxes at time of invoice

QUOTATION

CREATED 1/15/2016
 VALID THROUGH 4/14/2016
 Prepared By Carrie Manos
 Quote Filename Las Positas College: Library Power Ups - 16CAM-293248/C

Line	Model		Qty.	Sell Price	Extended Total	TBD Options
1.1	AC8PUM.7	Activ8 Power-Up Module	84	\$94.70	\$7,954.80	
		Module Color Sand		.SA		
	Price Description: Delivered/Open Market					
Tag 1	WorkGroup Product Subtotal				\$7,954.80	

Product SubTotal:	\$7,954.80
Estimated Sales Tax:	See Note Below
Quote Total:	\$7,954.80

Images shown above are intended for approximate visual reference only and may not represent the exact models, numbers, descriptions or options selected. Refer to the model number/description/options shown for full product specifications.

Sales Tax (For Shipment within the United States Only): Estimated sales/use tax will be calculated when order is entered. It is the customers's responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI's Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer's invoice.

Instructional Equipment Request

2015-16

SECTION 1: SUMMARY INFORMATION

Brief Title of the Request: Change power module to be Popup

Equipment Location: 2000

Name of Requestor: Tina Inzerilla

Division/ Unit: ALSS/Library

SECTION 2: EQUIPMENT DESCRIPTION

Check one of the following:

The equipment is: XXX A replacement An upgrade New equipment/technology

Describe the specific equipment requested and how it will be used to replace, upgrade or provide new technology to the college from what is currently in place? If there is a legal requirement, a mandate, or safety concern for purchase of this equipment, please discuss and make specific reference to that regulation/concern. (Cost data should be recorded in Sec. 7)

The equipment requested are 84 electrical power Pop-Up Modules. These power pop-up outlets will be a replacement to the power modules currently in the study carrels in the main room of the library. The students have to put their hand in a hole in the table which poses a hazard and safety concern to students. Students attempting to put their laptop or phone chargers in the current power module have almost caused damages and some students have complained it is too difficult to plug in their devices. The new power pop-up outlets will allow students to successfully plug in their computer and phone devices without any risk of harm to themselves or library tables.

SECTION 3: EDUCATIONAL ITEMS- PROGRAM REVIEW

Which educational programs or institutional purposes does this equipment support?

This supports the Library and all educational programs that require group work.

Is this equipment included in your Program Review? XXX Yes No

If yes, please cut and paste the appropriate wording here. If not, explain why.

In 2015-16 program review update section A:

- Most of the tables that have power in the study carrel area need to be replaced because the students have difficulty in reaching the outlet for them to plug in without damaging their wrist.

SECTION 4: TEACHING AND LEARNING

Describe in some detail the impact this equipment will have on teaching and learning.

Impact on learning: A large percentage of students coming to the library use their personal or library loaner laptop computers or mobile devices as research and study tools. Students who are accessing their Blackboard courses, doing their homework, or researching library resources need to charge their laptop or devices, especially when students are on campus for numerous hours a day. One of the new features of the remodeled library was the expanded availability of electrical outlets. However, the original electrical outlets built into the study carrels are poorly placed and cannot withstand the high demands placed on them. The original outlets as designed are cumbersome to reach and are a safety hazard for library users. Students have requested easier access to the outlets at the study carrels.

Per academic year, this equipment will impact:

All classes that use Blackboard, assigned to do group work, and have research assignments.
The specific number of classes is unknown

Number of classes or sections

Approximately 3,240 students

SECTION 5: OUTCOMES (SLOs)

By documenting your specific SLOs, how will equipment enable student learning outcomes to be achieved? What are the consequences related to learning outcomes if request is not funded?

All SLOs that assign homework will be positively impacted since students will have safer and more convenient access to electrical outlets using the new Power-Up Modules in the library's study carrels.

SECTION 6: LPC PLANNING PRIORITIES

Please address how this equipment will serve the current LPC planning priorities.

Purchasing the Power-Up Modules will provide better and safer charging stations so that students can plug in their devices that they use for coursework. This equipment supports the planning priority: Establish regular and ongoing processes to implement best practices to meet ACCJC standards.

SECTION 7: TOTAL COST OF OWNERSHIP (FINANCIAL & SUSTAINABILITY)

What is the potential life span of the requested equipment?: Approximately 20 years

What will be required to maintain the equipment, such as regular servicing or upkeep? Include these costs in initial and ongoing costs below.

There is no cost associated with maintenance. It is anticipated that the design of the new electrical outlets will make it easier for students to reach and therefore overall there will be less damage occurring over time. The library staff provide general cleaning and minor troubleshooting of the study carrels and the new outlets as needed.

Where will the equipment be used or housed? If new storage is needed, describe the storage, location and costs to provide for it. Include these costs in initial costs below.

The furniture will be located in the Library's study carrels.

Part A: Initial Start-up Costs

Costs

Comments

Equipment or Materials	Costs	Comments
Shipping or Delivery charges	0	Included in equipment cost.
Installation costs	0	Included in equipment cost.
Costs to modify facilities	0	
Vendor Discount	0	
Any Other Costs-training, etc.	0	Specify
Local Sales Tax	\$755.71	
Grand Total Costs =	\$8,710.51	Click the \$ and press F9 to calculate the grand total

A completed purchase order(s) and quote(s) for this total cost must be attached.

Part B: On-going Annual Operating Costs

Costs

Annual service or maintenance contract	\$ 0	
Estimated parts replacement each year	\$ 0	
Outside standardization or calibration costs	\$ 0	How often?
Storage costs	\$ 0	
New supply costs	\$ 0	
Any other costs, including labor	0	Specify
Annual Operating Costs =	\$0	How will costs be paid?

Part C: Incremental Labor Costs

Please describe who will be the key operator and who will perform the maintenance & repairs.

N/A

Are these individuals already trained? If not, how will they be trained, how long is the training and is there a cost for the training. Please include the cost above in initial start-up. Is the maintenance, operation and repair currently within their scope of duties?

N/A

Estimate the amount of time required in a month to perform this maintenance or operation

N/A

Explain how this equipment meets or exceeds basic sustainability efforts and/or provides renewable resources to the college?

N/A

Funded requestors will be expected to respond to a brief RAC feedback survey by a requested deadline. Requests for computer related equipment & printers must be reviewed by LPC IT Department

IT Department Authorized Signature: _____

Signatures:

O. Sma. Anzures
Requestor
Date Originated: 2/24/16

[Signature]
Dean/Manager
Date Received 2.25.16

R. Buni
Vice President
Date Received 3/18/16