



## Las Positas College Viticulture & Enology Foundation

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### Board of Directors

#### Present

David Everett, President	Nan Ho
Meredith Saboraria, Vice President	Roanna Bennie
Norman Petermeier, Treasurer	Anette Raichbart
Neal Ely, Secretary	Dyrell Foster

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### Quarterly Meeting

November 18, 2020, 4:30pm

Zoom Meeting:

<https://cccconfer.zoom.us/j/96762071299>

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### MINUTES

1. Call to Order
2. Welcome
3. Review and Approval of Agenda
4. Review and Approval of Minutes of August 19, 2020
5. 2019 White wines released
  - a. "Soft" release on October 20 – email blast to all LPC, Chabot, DO.
  - b. District is working on a "micro-campaign" to market to tri-valley and social media.
  - c. 2019 Albarino: 45 bottles sold DTC + 36 bottles wholesale to The Wine Steward
  - d. 2019 Sidekick white wine blend: 40 bottles sold DTC
6. 2019 Red wines bottled and labeled. Reds will be released after New Years.
7. Status of 2020 wines
8. Point of Sale (Square) purchased.
9. Budget
  - a. 2020-2021 Budget to date, and account balance reviewed. (See attached)

- b. \$ in grape sales
- c. \$ in wine sales DTC
- d. \$ in wine sales wholesale

10. Vineyard Update

11. Teaching Winery Construction Update

12. 501(c)3 Status

- a. No change. Still awaiting CA FTB notification.

13. Winery Compliance

- a. Licenses: all current and posted.
  - CA ABC License 7/1/20 – 6/30/21.
  - CA Processor License 12/1/19-11/30/20.
    - Renewal application (\$255) mailed 10/7/20.
  - Seller's Permit no expiration.
- b. Federal Winery Filings and Excise Taxes: all current
  - TTB 5000.24am will be due by Jan 30, 2021.
  - TTB 5120.17temp will be due by Jan 15, 2021.
- c. CA State Winery Filings and Taxes: all current.
  - CDTFA 501 Wine Grower (State Excise Tax) 2020 Qtr 3 filed. Qtr 4 due by Jan 15, 2021.
  - CDTFA Sales & Use Tax 2020 Qtr 3 filed. Qtr 4 due by Jan 30, 2021.

7. Good of the Order

- a. Neal wants to publically commend David. He has done an outstanding job with the program.

8. Next Meetings:

- a. Jan/Feb
- b. April

9. Meeting adjourned